# Best Performing Fidelity Newsletter For The Past 25 years FIDELITY MONITOR INSIGHT

#### SEPTEMBER 2012

ears

Message FROM JACK Welcome To The First Issue of Fidelity Monitor & Insight!

I'm excited to welcome both *Fidelity Monitor* and *Fidelity Insight* subscribers to the new *Fidelity* 



*Monitor & Insight.* As you'll see, it combines the best of the two oldest and most successful Fidelity newsletters.

As I noted last month, there are some changes in the new publication for readers of both *Monitor* and *Insight*. All the data you have come to rely on is here, it just may look a bit

Jack Bowers

different or be located in a different section. (For *Monitor* subscribers there are now 12 pages instead of 8. Plus, you now have access to an expanded website where you can track our model portfolios on a daily basis.)

For *Insight* subscribers there are some changes to the share balances and dollar values of the models and two name changes: Aggressive Growth is now Unique Opportunities and Income & Preservation (and its Annuity version) is now Income. And the historical performance figures are now *Monitor's*. It may take some getting used to the new format, but I'm sure you'll like it.

Most importantly, longtime *Insight* editors John Boyd and John Bonnanzio continue to focus on the economy, financial markets and Fidelity's funds, just as they have for the past 20 years at *Insight*. I'll still be weighing in with my long-term views on inflation, debt, and industry sectors (especially energy). Moreover, I'll be expressing my contrarian views if I sense that investors are focusing too much on the short-term, and ignoring things that really matter in the long run.

With that in mind, these are challenging times for investors. The markets are as volatile, and as interconnected, and as unpredictable on a short-term basis as I've seen in all my years monitoring Fidelity's funds. By utilizing the talents and experience from both publications, *Fidelity Monitor & Insight* offers Fidelity fund investors the tools, the independent analysis and, yes, the insight to chart a more certain course to long-term investment success.

Sincerely,

Jack

Incorporating Fidelity Monitor and Fidelity Insight

PUBLISHED SINCE 1985

## MARKET OUTLOOK It Could Be An Eventful And Volatile September And Beyond

Issac has now officially christened the start of Hurricane Season — September could well kick off a stormy period for our markets.

All eyes and ears were turned to Jackson Hole on the 31<sup>st</sup> to hear Fed Chair Ben Bernanke. While he didn't announce another round of quantitative easing (QE3), he did make the case for the effectiveness of QE and the Fed's willingness to engage in more stimulus if needed.

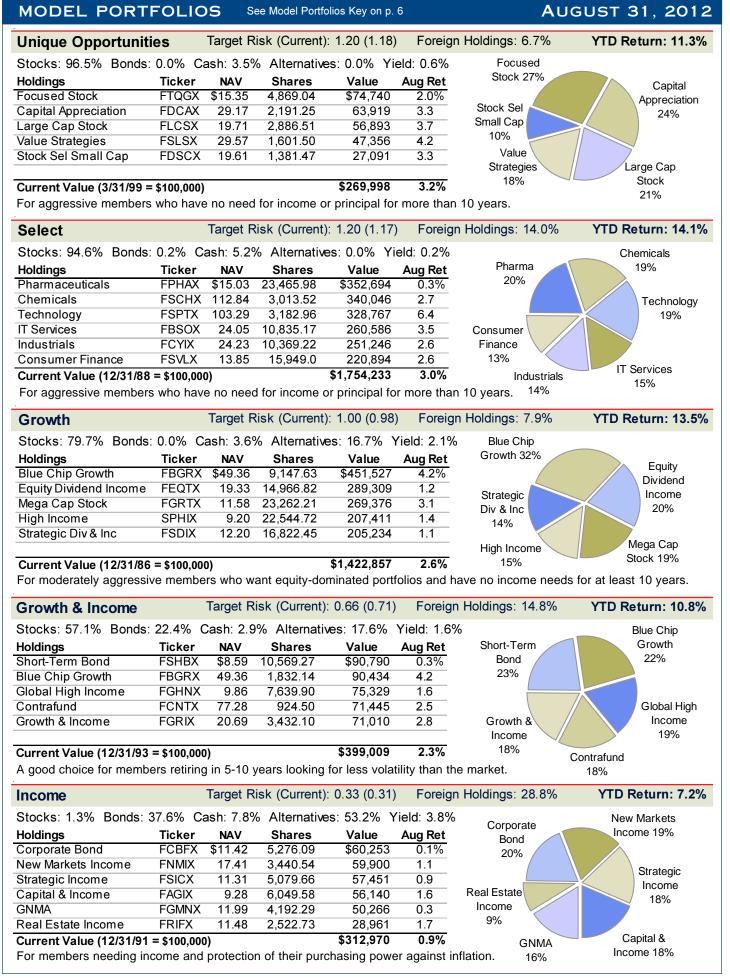


John M. Boyd

What they want to see is an economy showing improving and sustainable growth — ideally getting to the 3.0% annual range necessary to bring down unemployment. What they have is an economy that is slowing, even with the higher second estimate for  $2^{nd}$  Quarter GDP growth of 1.7% (up from 1.5% initially). The economy grew 4.0% in the last quarter of 2011 and 2.0% in the first quarter of this year.

We may well get an announcement of some further Fed action, QE3 or otherwise at the meeting on September 12. And there is one big piece of data for them to digest on September 7 when the August payrolls report is released. We saw a surprise jump in new jobs last month to 163K (from a dismal 64K the month prior). If we see an even better showing on the 7<sup>th</sup>, that may stay the Fed's hand. If it is weaker they are more likely to act.

Of course, that is not the only piece of economic data they are looking at. Significantly, housing continues its steady improvement with both sales and prices generally rising. There is still not enough activity there to add significantly to the economy, but at least it is no longer a drag. Retail sales for July bounced back, rising 0.8% on a seasonally-adjusted basis, but that was after three straight months of declines, so we are well short of a trend there. Durable goods orders were good on the top-line, but when you strip out defense spending and aircraft (a proxy for business investment), July marked the fifth month of slowing growth from (9.0%, 7.6%, 6.2%, 3.0%, 1.1%). I could trot out a lot more data points, but you get the picture and it's cloudy.



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#### Market Outlook cont'd from page 1

The future health of the economy will likely depend largely on the outcomes of two big issues: Europe and the "fiscal cliff."

#### Will Europe Worsen?

Mario Draghi's pledge in July that the European Central Bank (ECB) was "ready to do whatever it takes to preserve the euro..." had its desired effect, as European bond yields fell and stocks rose. But now we will need to see some teeth behind those remarks. The markets will be closely watching a meeting of the governing council of the ECB on September 6.

And on September 12, the German courts will rule on the constitutionality of the European Stability Mechanism (ESM), the hoped-for permanent source of aid to the beleaguered countries of Southern Europe. Even if it passes, there are many obstacles to "solving" the crisis. The Greek economy has declined over 6% for the last two quarters and the Spanish economy is expected to contract 1.7% this year, while unemployment there is a depression-like 25%. They need help to fund their huge debt burdens, yet the "price" of aid from their healthier neighbors to the north is more austerity measures --- measures that would only exacerbate their economic contractions - or a surrender of their sovereignty over their own fiscal and monetary policies, a price they are unlikely to want to pay.

But they are not without leverage: the longer this drags on and the more loans they do get, the bigger the cost to the rest of Europe if they eventually leave the Eurozone. Right now we have a classic game of chicken and how that ends up will have a major impact on our economy. If the ECB follows through on Draghi's words we may well see stocks here and in Europe move sharply higher. If there is no real progress and the economies of Southern Europe continue to deteriorate, we could see a sell-off as exports to Europe tumble (along with

#### FUNDS YOU SHOULD BUY NOW

*Growth:* Blue Chip Growth, Capital Appreciation, Focused Stock and Growth Co. for large-cap growth; Stock Selector Small Cap for small caps; Contrafund is a conservative "all-cap" approach to growth.

- *Growth & Income:* Equity Dividend Inc, Growth & Inc, Mega Cap Stock and Strategic Div & Inc seek growth and yield from larger-cap stocks.
- Bond: Short-Term Bond has limited interest-rate risk. GNMA gets you more yield than comparable Treasuries and credit risk is much the same.Corporate Bond holds high-quality (investment grade) bonds. Real Estate Income is an alternative approach to yield and diversification.
- *High Yield:* More risky than investment-grade bond funds, but less risky than stock funds, Capital & Income and High Income will boost portfolio yield. Ditto for New Markets Income, which holds dollar-denominated emerging market debt.

US corporations with substantial operations there). No one can now say which way Europe will go, so you have to be prepared for both.

#### Will We Fall Off The Fiscal Cliff?

Much has been written about the fiscal cliff. And well so. If nothing changes, come next January we will see a huge tax increase (the expiration of the Bush-era tax-cuts and the temporary payroll tax-cut) and automatic spending cuts of nearly \$100 billion. The Congressional Budget Office estimates this would knock 4 percentage points off of GDP growth in 2013, sending us into recession.

While I remain hopeful that Congress will ultimately deal with the issue in a way to mitigate against that impact, we may have to go over that cliff first. Certainly, Congress is not going to act before the election and a lame-duck Congress is probably unlikely to act afterward either. Whomever wins in November, will be facing a mad scramble in January.

#### Stocks Attractive Long Term

Be prepared for an increase in volatility in the months ahead as the potential outcomes of these two major issues comes clearer into focus. This is where maintaining a diversified portfolio that is correctly geared to your situation and risk tolerance is critical. If not cheap, stocks are reasonably valued and historically cheap versus Treasury bonds. I've said this before, but it bears repeating: Investors have pulled over \$1 TRILLION out of US stock funds since 2007. One of the best rules on Wall Street is to buy when everyone is selling. Over the next 10 years, the returns on stocks may not be spectacular, but they are very likely to be better than the returns on Treasuries.

But bonds have a place in all but our most aggressive models as well. They are an excellent way to reduce portfolio risk as they are both less volatile than stocks and tend to move in the opposite direction. We are not fans of pure Treasury funds as they are the most susceptible to rising interest rates.

High yield bonds are attractive now as corporate balance sheets are in great shape and default rates are low. They won't go up as much if stocks rally, but they won't fall as much if stocks falter. And they will fall less than regular bonds if interest rates rise. Ginnie Maes are also attractive as an alternative to Treasuries as they offer a higher yield with the same backing of the US government and they also stand to benefit if the Fed targets them in QE3.

The next few months may be trying, but if you stick to a well diversified portfolio and don't let emotions take over, you'll likely come out ahead in the long-term.

— John M. Boyd

## INCOME MODEL Income Investing Gets Easier

Last month we repositioned the old Income & Preservation Model into the new Income Model. We did so because, in this low interest-rate environment, many of our "babyboomer" readers are starved for income. (See article below on the "4% Rule.") Here's who should follow the model:

1. Someone in need of income, as its yield has almost doubled to 3.7%, up from 2.0%; 2. Someone who is risk averse, because its volatility relative to the S&P 500 has fallen to 0.31, down from 0.43. This means it's 69% less risky than stocks; 3. Someone who doesn't need capital appreciation (growth). In other words, without any stock funds, the model is likely to appreciate only slightly faster than inflation.

On that last point, some funds in the Income Model have growth as a secondary consideration behind in-

## RETIREMENT INVESTING Tapping Your Nest Egg: "The 4% Rule"

You've just retired, and your portfolio is your main source of income. How should you invest, and how much can you safely withdraw from your nest egg?

Bill Bengen, a California advisor, attempted to answer that question 20 years ago: Maintain a mix of 53% stocks and 47% bonds, and rebalance annually. Start by liquidating 4% of your portfolio balance the first year, then adjust that dollar amount upward by the rate of inflation (CPI). With that approach, Bengen contended, odds are high that your portfolio will last at least 30 years. He then added other asset classes, eventually raising his starting point recommendation to 4.5%. Still, his original series of papers were popularly enshrined under the moniker of "The 4% Rule."

In the 1990s this rule seemed too

come. So while it holds a wide variety of fixed-income securities through its bond holdings, there is some equity exposure (see below). Moreover, in certain market conditions we may add a low-volatility income-producing stock fund. But for now, yield [shown in brackets] is derived in the following ways:

1. Via **Capital & Income's** below-investment-grade (junk) bond holdings and a handful (about 7%) of distressed stocks [yields 5.45%];

2. Via **New Market Income's** sovereign, agency and some corporate dollar-denominated emerging market debt [yields 4.29%];

3. Via **Real Estate Income's** 56% position in real estate bonds plus its 35% stake in high-yielding (equity) REITs [yields 4.85%];

4. Via the collateralized mortgage obligations in the **GNMA** fund. They are issued by Ginnie Mae and are essentially backed by the US Treasury;

5. Via Corporate Bond's investment-grade securities [yields 2.38%];
6. Via Strategic Income's alloca-

conservative, and today some would argue that it's too aggressive. But after running my own evaluation with data starting at the end of 1976 and using **Puritan** fund as a stand-in for Bengen's 53/47 stock/bond portfolio, I've concluded that 4% is a solid starting point that's unlikely to result in disappointment down the road even in the current era of reduced expectations.

The longevity of a portfolio with annual living expense withdrawals, rising in tandem with the CPI, is affected more by the rate of inflation than by the returns that are attainable in the stock and bond markets.

Bengen's worse-case 30-year test period, the one that actually defined the 4% rule, started in 1969. It began with two bear markets only about five years apart, and was followed by surging inflation and rising interest rates after that. The rapid cost-of-living hikes burdened the portfolio, causing them to reach double-digit tions to many of the above securities plus Treasuries [yields 3.63%].

#### Adding "Growth"

When we announced the Income Model's modified investment objective, a few members expressed their concerns that the model now lacked "juice," and asked for us to recommend something that "fit" between it and our Growth & Income Model. In other words, the old Income & Preservation Model!

There are two ways to do this.

In the first case, you can simply substitute the 18% stake in Strategic Income with **Growth & Income**. This will increase your risk and decrease your yield, but it will get you back to the roughly 20% stock/80% bond split to which the "old" Income & Preservation Model adhered. With that in mind, each time we make a trade affecting these funds, you'll find that your "homemade" model will drift further and further away from what we've initially designed.

— John Bonnanzio

withdrawal levels just seven years after retirement began. In contrast, an investor retiring in the year 2000 with a 4% starting draw would only be liquidating at a 6% rate today. While investment returns have been worse in the more recent 12-year period, they haven't slipped far behind inflation like they did from 1969-1981.

#### **Diversification Matters**

Bengen's nearly even split between stocks and bonds is no accident, and it plays a key role in creating a robust portfolio that stands the test of time. Stocks and bonds only rarely take a dive at the same time, limiting the magnitude of a loss in the shortrun. And rebalancing allows for buying low and selling high, much like dollar-cost-averaging.

In contrast, pinning all your hopes on a single asset class is asking for trouble:

## FUND COMMENTARY In The Face Of Risk. Markets Favor Stocks

"Courage," said the late-great General George S. Patton, "is fear holding on a minute longer."

So was it courage and the willingness to hold on for another month that



drove stocks higher in August, while "safe" Treasuries fell in value? After all, without Germany's financial assistance, Greece and Spain still face financial

John Bonnanzio

collapse. Such a tumble might trigger a deeper European recession (the euro might disappear) that washes up on our shores.

And was it courage or hope to bid up shares of fast-growing tech and cyclicals at a time when US job creation is stagnant?

Then there's the "fiscal cliff."

I won't be political, but the table on page 11 demonstrates four possible tax scenarios riding on November's elections. (Though it doesn't address the automatic spending cuts.) Two promise slower economic growth and perhaps another recession; none offer a quick-fix to the \$16 trillion federal deficit.

Faced with the above, why did investors courageously buy risk assets?

For starters, there was good economic news last month - much of it occurring in real estate. Notably, Select Construction & Housing soared 6.3% last month amid rising new home sales and firmer prices.

But the real catalysts for buyers were the promise that the Fed will execute QE3 as soon as September (see John Boyd's Market Outlook), that Germany will capitulate on its loan demands, and that something magical will happen after the elections regardless of who controls Washington.

This brings to mind something else Patton once said: "If everybody is thinking alike, then somebody isn't thinking."

#### Market Indexes

To be clear, we're not bears. Rather, we're cautiously optimistic. If that were not the case, our growthoriented models wouldn't have performed as well as they did last month. In fact, the Unique Opportunities Model (formerly called the Aggressive Growth Model), Growth, and Select portfolios wouldn't have outpaced the S&P 500's February return of 2.2% if we were only considering the market's short-term, downside risks. Of course, it also helped that the average diversified Fidelity stock fund rose 3.2% in August!

As for other measures of hope triumphing over fear, the Dow Industrials gained a more modest 0.9% in August, but the tech-rich Nasdaq Composite soared 4.5% and the small-cap Russell 2000 gained 3.3%.

On a year-to-date basis, we'd be happy if December 31 had already come-and-gone because stock funds have posted incredibly strong gains through the end of August.

The Nasdaq Composite has been a performance leader and tech stocks have helped to drive its 18.6% return through August 31. For its part, the S&P 500 has jumped 13.5% while the small-cap Russell 2000 is 10.6% higher. As for the bigger-cap Dow, it's up 9.0%.

#### Stock Funds

Turning to Fidelity's equity funds, the top-performers tended to have the largest exposures to a combination of tech, consumer discretionary and medical delivery stocks. For example, the tech-laden OTC and Growth Company soared 6.4% and 4.6%, respectively, while Independence (up 5.1%) benefited from a wider mix of these sectors. On the other hand, consumer staples and higher-yielding

financials were less alluring to investors in last month's risk-off market. so more conservative funds like Equity Dividend-Income (up 1.2%) and Equity-Income (up 2.0%) were among the performance laggards.

#### International Funds

Also staring into the face of risk last month were European stock investors, and those who believe they see opportunities there. With investments in generally healthy economies, Nordic fund gained 4.2% in August. And, with little exposure to southern Europe, Europe Cap App rose 4.3% and Europe gained almost as much (up 4.0%). On the other hand, with many emerging market economies feeling the effects of a global economic slowdown, Latin America (down 1.8%) and China Region (down 0.8%) both struggled, as did Japan (up 0.3%).

#### **High Yield Funds**

Amid the hope that QE3 will prop up asset prices, Fidelity's high-yield funds tacked on strong gains. Capital & Income (which holds some stocks) rose an impressive 1.6% in August, while High Income gained 1.4%. Global High Income popped a similar 1.6%. [Note: We like both the US and foreign sides of this asset class, using them extensively in our models to boost yield and mitigate equity risk.]

#### **Taxable Bond Funds**

Foreign and short-term bonds fared well in August: Global Bond rose 0.5%. On the other hand, US Treasury funds were laggards; longer duration funds were hurt the most. (See page 11 for a discussion on muni bond offerings.)

— John Bonnanzio

SEPTEMB	SEPTEMBER SCORECARD RATING CHANGES										
	Ratings										
Fund	Old	N	ew	Comments							
Latin America	Н	S	$\downarrow$	Global demand slackening for commodities.							
$\boldsymbol{B}$ = Buy; B = OK to Buy; H = Hold; S = OK to Sell; $\boldsymbol{S}$ = Sell, NC = No change											
( $\uparrow$ ) Rating upgraded; ( $\downarrow$ ) Rating downgraded.											

FI	DELI	TY SCORECARD								A	UGUS	т <u>31</u> ,	2012
Fund	Fund		Sht-Term	\$Price		Tota	l Return	n (%)	Avg	Annual	(%)	Rel Vol	Assets
No.	Ticker	Fund Name	Fee	(NAV)	Advice	Aug	YTD	2011	1 Year	3 Year	5 Year	(Risk) <sup>1</sup>	(\$Mil)
		S&P 500				2.2	13.5	2.1	18.0	13.6	1.3	1.00	
Com	parative	Nasdaq				4.5	18.6	-0.8	20.3	16.4	4.4	1.18	
	dexes	Dow Jones Industrials				0.9	9.0	8.4	15.7	14.3	2.4	0.89	
пс	JEVE2	Russell 2000 (Small Caps)				3.3	10.6	-4.3	13.5	13.9	1.9	1.37	
		Barclays Aggregate Bond*				0.1	3.9	7.7	5.8	6.4	6.2	0.18	
		Unique Opportunities				3.2	11.3	-5.8	10.7	11.8	0.3	1.18	
N	<i>l</i> odel	Select				3.0	14.1	1.2	15.3	13.2	2.3	1.17	
	rtfolios	Growth				2.5	13.3	-1.7	14.8	13.9	0.2	0.98	
FUI	110105	Growth & Income				2.2	10.7	-0.3	11.1	10.4	1.3	0.71	
		Income				0.9	7.2	6.3	8.2	9.5	4.4	0.31	
LARG	E CAP G	ROWTH	Cate	gory Ave	rages	3.4	14.7	-2.3	14.0	14.4	2.2	1.16	
312	FBGRX	Blue Chip Growth		49.36	Buy	4.2	16.3	-2.7	14.1	15.7	4.6	1.21	\$10,6
307	FDCAX	Capital Appreciation		29.17	Buy	3.3	18.5	-2.7	20.3	16.1	1.9	1.18	4,5
22	FCNTX	Contrafund		77.28	Buy	2.5	14.6	-0.1	14.8	14.9	3.4	0.94	58,4
332	FEXPX	Export and Multinational	0.75%/30d	23.47	OK to Sell	1.7	13.5	-3.7	13.6	11.1	0.2	1.04	1,7
500	FFTYX	Fifty		19.47	Buy	2.0	11.8	-0.8	12.9	12.8	-1.9	1.05	6
333	FTQGX	Focused Stock		15.35	Buy	2.0	12.0	0.6	13.0	15.4	4.6	1.12	5
25	FDGRX	Growth Company (closed)		96.17	Buy	4.6	18.9	0.7	18.0	18.0	5.4	1.19	23,9
339	FDSVX	Growth Discovery		15.76	Buy	3.5	15.5	0.5	15.7	17.0	1.8	1.17	8
73	FDFFX	Independence		24.70	OK to Sell	5.1	14.1	-10.9	6.8	12.4	0.6	1.47	2,9
763	FSLGX	Large Cap Growth		11.26	OK to Buy	3.5	16.4	-0.7	15.5	15.0	1.6	1.13	1
21		Magellan		72.49	OK to Buy	3.3	15.3	-11.6	10.1	7.9	-2.4	1.20	12,1
300	FMILX	New Millennium		32.24	OK to Buy	2.5	11.7	2.5	13.7	14.7	3.9	1.10	1,9
93	FOCPX	ОТС		61.19	OK to Buy	6.4	11.9	-0.4	12.4	15.8	5.0	1.34	5,4
320	FDSSX	Stock Selector All Cap		27.74	Hold	3.0	14.3	-5.1	14.2	12.3	0.1	1.15	2,2
5	FTRNX	Trend		77.76	OK to Buy	3.5	16.3	-0.8	15.3	16.7	4.0	1.14	1,0
LARG	E CAP B	LEND	Cate	gory Ave	rages	3.0	14.1	-2.6	15.9	11.6	-0.7	1.16	
315	FDEQX	Disciplined Equity		24.28	Sell	2.9	12.9	-3.1	14.4	8.8	-2.0	1.12	3,9
330	FDGFX	Dividend Growth		29.53	Hold	3.2	14.2	-8.5	12.3	12.3	0.9	1.33	5,9
3	FFIDX	Fidelity Fund		35.34	Hold	1.7	14.1	-2.4	13.0	11.1	1.0	1.05	4,3
27	FGRIX	Growth & Income		20.69	Buy	2.8	14.5	1.4	19.6	12.9	-4.7	1.06	4,8
338	FLCSX	Large Cap Stock		19.71	Buy	3.7	15.1	-1.6	18.6	13.5	1.9	1.19	1,1
361		Mega Cap Stock		11.58	Buy	3.1	15.4	2.3	20.8	13.8	1.6	1.08	1,5
343		Tax Managed Stock		13.01	Sell	4.0	12.7	-7.0	10.6	9.3	-2.9	1.25	
832	FVDFX	Value Discovery		16.07	Hold	2.9	13.6	-2.3	17.6	10.9	-1.0	1.17	4

#### Scorecard Key:

**Notes**: \*Fidelity's Spartan U.S. Bond Index used as a proxy for the Barclays Aggregate Bond Index. <sup>1</sup>Relative Volatility versus the S&P 500 over the last 36 months; 1.50 means the fund has been 50% more volatile. <sup>2</sup> Duration is a measure of interest rate sensitivity. <sup>3</sup>Stated yield is before any inflation adjustment, your effective yield may be different. <sup>4</sup>Also available in an Advantage share class with a minimum of \$100,000, but a lower expense ratio. <sup>6</sup> Formerly Equity-Income II. (p) Partial year; ( $\uparrow$ ) Rating upgraded; ( $\downarrow$ ) Rating downgraded.

#### Model Portfolios Key:

<sup>1</sup>Alternative investments include such areas as high-yield bonds, commodities, real estate. Portfolio trades and total returns do not take taxes into account, however, redemption and exchange fees are included. Some percentage figures may not sum to 100 due to rounding. Dividends are reinvested. Consider the tax implications of trades before you decide to buy or sell any fund. Any trades are detailed on p. 3 and are announced on Friday evening Hotline updates via telephone, e-mail, and web (see p. 12). Annuity Model Portfolios are on p. 10.

MODEL PORTFOLIO HISTORICAL RETURNS (FIDELITY MONITOR)																									
	87	88	89	90	91	92	93	94	95	96	97	98	99	00	01	02	03	04	05	06	07	08	09	10	11
Regular	Regular Models																								
Un Opp													33.8	-20.5	1.6	-2.1	43.2	20.6	18.8	16.6	11.6	-47.6	45.8	19.3	-5.8
Select			23.4	31.3	35.3	20.4	25.9	-0.9	39.0	5.2	29.3	21.7	44.9	-14.9	-7.3	-14.7	38.4	7.4	15.0	13.6	15.6	-39.3	35.4	11.6	1.2
Growth	2.8	26.0	30.4	-4.4	40.6	15.7	31.9	-2.1	27.2	19.2	25.5	9.9	29.0	-10.8	-6.4	-17.1	46.1	12.4	11.2	15.7	7.3	-42.7	31.8	17.7	-1.7
G&I								-3.7	21.6	15.8	18.7	11.1	12.2	2.7	1.3	-6.4	33.0	11.5	8.2	13.7	6.1	-33.5	28.1	12.2	-0.3
Income						10.1	11.3	-2.1	14.8	9.0	10.5	3.5	3.0	0.3	5.6	5.4	8.4	4.2	3.6	6.9	4.0	-18.2	20.0	9.1	6.3
Annuity	(VIP)	) Moo	lels																						
Sector																	57.5	6.3	14.0	17.7	11.2	-41.4	50.2	15.0	-5.0
Growth							20.6	4.6	36.1	16.1	23.5	22.6	22.1	-10.3	-14.0	-21.7	30.0	7.0	10.1	14.5	9.3	-45.5	25.1	17.7	-2.2
G&I									26.4	12.8	21.4	15.1	6.1	-4.9	3.1	-9.4	20.8	6.3	4.5	11.6	7.7	-31.0	27.1	12.0	-1.0
Income							12.3	-3.8	16.9	6.9	10.9	0.4	0.8	-2.4	-3.4	7.3	9.9	5.1	1.8	6.1	6.2	-18.3	22.9	7.3	7.4

		TY SCORECARD			1							31, 20	
Fund			Sht-Term				al Return			Annual		Rel Vol	
No.		Fund Name	Fee	(NAV)	Advice	Aug	YTD	2011	1 Year	3 Year	5 Year	(Risk) <sup>1</sup>	(\$Mil)
	E CAP V		Cate	gory Av	-	2.3	11.3	-3.9	14.4	8.7	-3.1	1.12	
		Blue Chip Value		10.60	Sell	3.3	8.4	-8.0	7.8	5.4	-5.2	1.18	\$238
		Equity Dividend Income <sup>6</sup>		19.33	Buy	1.2	12.4	-2.8	17.4	9.9	-1.7	1.12	4,516
	FEQIX	Equity-Income		45.98	Buy	2.0	12.8	-4.7	15.7	10.0	-2.1	1.12	6,43
		Stock Sel Large Cap Value		11.47	OK to Sell	2.6	11.5	-0.3	16.8	9.3	-3.3	1.06	453
	CAP GRO			gory A		4.0	10.0	-6.6	6.6	12.8	-0.6	1.32	
		Growth Strategies	1.50%/90d		OK to Sell	3.5	8.0	-9.0	3.1	11.4	-2.0	1.35	1,392
		Mid Cap Growth	0.75%/30d		Hold	4.2	9.6	-8.4	4.9	12.5	-1.2	1.33	216
		Mid-Cap Stock	0.75%/30d		Hold	4.3	12.6	-2.4	11.7	14.6	1.5	1.28	4,734
	AP BLEN			gory Av		4.4	14.9	-5.3	14.6	13.8	1.6	1.28	
122		Leveraged Company Stock	1.50%/90d		OK to Buy	4.3	17.2	-10.6	15.9	13.6	-0.5	1.50	3,01
		Low-Priced Stock	1.50%/90d	40.23	OK to Buy	4.4	12.6	-0.1	13.3	14.1	3.8	1.06	23,01
		Stock Selector Mid Cap			Hold	2.5p	2.5p						(
	AP VALU			gory A		3.7	14.9	-6.7	15.6	13.8	0.3	1.27	
		Mid Cap Value	0.75%/30d		OK to Buy	3.6	13.1	-4.2	16.3	14.9	1.6	1.18	527
		Value		72.17	Hold	3.2	13.7	-6.7	14.7	12.4	-1.0	1.28	5,468
	FSLSX	Value Strategies		29.57	Buy	4.2	18.0	-9.3	15.8	14.2	0.4	1.35	308
SMAL	L CAP G	ROWTH	Cate	gory Av		3.2	10.2	-2.7	11.8	14.9	0.9	1.36	
1388	FCPGX	Small Cap Growth	1.50%/90d	16.63	OK to Buy	3.0	11.5	-2.8	11.9	15.0	2.2	1.33	1,166
336	FDSCX	Stock Selector Small Cap	1.50%/90d	19.61	Buy	3.3	8.8	-2.6	11.7	14.8	-0.4	1.38	1,344
SMAL	L CAP B	LEND	Cate	gory Av	/erages	3.6	10.7	-7.6	12.9	13.0	4.8	1.46	
384	FSCRX	Small Cap Discovery	1.50%/90d	22.15	Buy	3.3	11.9	0.4	17.9	17.2	8.7	1.33	2,779
340	FSLCX	Small Cap Stock	2.00%/90d	17.62	Buy	4.0	9.6	-15.6	7.9	8.8	0.8	1.58	2,882
SMAL	L CAP V	ALUE	Cate	gory Av	verages	2.1	9.9	-3.6	15.6	13.0	4.3	1.27	
1389	FCPVX	Small Cap Value	1.50%/90d	15.36	OK to Buy	2.1	9.9	-3.6	15.6	13.0	4.3	1.27	1,757
SPEC	IALTY												
2063	FOTTX	130/30 Large Cap		7.68	Sell	2.7	10.3	-3.8	10.1	8.1		1.18	16
	FBALX	Balanced		19.96	Buy	1.7	10.7	1.7	12.0	11.3	2.7	0.66	14,803
		Convertible Securities		24.29	Buy	3.5	7.8	-7.3	6.0	9.9	1.4	0.96	1,749
		Global Balanced	1.00%/30d		Hold	1.6	7.8	-2.5	4.6	7.9	3.4	0.78	463
		Global Commodity Stock	1.00%/30d		OK to Sell	1.9	0.0	-18.1	-12.5	3.6		1.59	396
	FDYSX	Global Strategies		9.21	Hold	0.6	9.5	-5.3	5.0	9.1		0.76	222
	FIREX	International Real Estate	1.50%/90d		OK to Sell	1.0	22.6	-22.2	5.0	5.4	-6.8	1.40	251
	FPURX			19.53	Buy	1.8	11.4	0.7	12.4	11.4	3.2	0.70	15,299
	FRIFX	Real Estate Income	0.75%/90d		Buy	1.7	13.9	4.7	17.3	16.0	7.3	0.40	2,252
		Real Estate Investment	0.75%/90d		OK to Buy	0.4	17.7	8.3	21.3	25.2	3.6	1.30	3,688
1329	FSDIX	Strategic Dividend & Income	01107070000	12.20	Buy	1.1	12.2	7.3	16.1	14.4	1.7	0.84	1,989
		Strategic Real Return	0.75%/60d		Hold	0.8	7.8	1.7	6.0	10.6	5.0	0.49	631
	FIUIX	Telecom & Utilities	0.1.070,0000	18.55	OK to Buy	-2.7	8.0	11.9	14.7	16.0	1.0	0.78	1,024
	T ALLOC			10.00	on to buy		0.0	11.0		10.0	1.0	0.10	1,02
	FASIX	Asset Manager 20%		13.31	Hold	0.6	5.5	2.6	6.2	7.2	4.2	0.26	4,395
		Asset Manager 30%		10.07	Hold	0.9	6.8	1.7	7.3	8.3		0.37	341
		Asset Manager 40%		9.98	Hold	1.1	7.9	0.5	8.0	8.9		0.49	300
		Asset Manager 50%		16.17	Hold	1.4	8.6	-0.7	8.4	9.6	3.3	0.61	6,673
		Asset Manager 60%		10.17	Hold	1.4	9.5	-0.7	8.7	9.0 9.8		0.01	523
321		Asset Manager 70%		17.03	Hold	1.0	10.3	-3.8	9.0	10.3	2.0	0.85	2,671
	TY INDEX	Asset Manager 85%		13.82	Hold	2.3	11.5	-6.1	9.5	10.4	1.1	1.03	676
				00.04	Lad	2.2	40.0	4.4	44.4	10.1	10	0.00	0.00/
	1	Four-in-One Index	4.000/ /00 1	28.64	Hold	2.3	10.3	-1.4	11.1	10.1	1.0	0.92	2,294
	FIENX	International Enchanced Index	1.00%/30d		OK to Sell	2.9	8.0	-12.0	0.3	3.2		1.26	24
	FLCEX	Large Cap Core Enhcd Index		10.04	Hold	2.6	12.4	4.7	17.7	12.9	1.3	0.99	230
	FLGEX	Lrge Cap Growth Enhcd Index		11.27	OK to Buy	2.6	13.7	4.4	17.8	14.9	3.2	1.02	157
	FLVEX	Large Cap Value Enhcd Index	0.750//201	7.99	OK to Sell	2.8	12.2	2.5	17.6	11.6	-1.2	1.01	73
	FMEIX	Mid Cap Enhanced Index	0.75%/30d	9.74	Hold	4.0	11.4	-1.6	12.3	14.2		1.17	75
		Nasdaq Composite Index	0.75%/90d		OK to Buy	4.5	18.6	-1.0	20.3	16.2	4.2	1.19	423
2011	FCPEX	Small Cap Enhanced Index	1.50%/90d		Hold	2.6	11.7	-1.1	14.2	15.2		1.36	120
	FUSEX	Spartan 500 Index <sup>4</sup>		50.01	Hold	2.3	13.5	2.0	17.9	13.5	1.2	1.00	10,447
2341		Spartan Emerging Mkts Index <sup>4</sup>	1.50%/90d		Hold	0.1	4.2	-10.7p					75
398			0.75%/90d		Hold	3.5	12.0	-3.8	13.2	15.4	3.0	1.27	1,885
		Spartan Global ex U.S. Index <sup>4</sup>	1.00%/90d		Hold	2.3	6.3	-4.5p					18
	FSIIX	Spartan Int'l Index <sup>4</sup>	1.00%/90d	31.91	Hold	3.0	7.3	-12.2	0.1	2.5	-4.7	1.28	2,872
	FSCLX	Spartan Mid Cap Index <sup>4</sup>	0.75%/30d		Hold	3.1	11.4	4.4p					10
2353	FRXIX	Spartan Real Estate Index <sup>4</sup>	0.75%/90d		OK to Buy	-0.3	16.6	-3.4p					20
2356	FSSPX	Spartan Small Cap Index <sup>4</sup>	1.50%/90d		Hold	3.4	10.4	7.0p					16
	FSTMX	Spartan Total Mkt. Index <sup>4</sup>	0.50%/90d		Hold	2.5	13.2	1.0	17.1	13.9	1.6	1.04	3,101

FI	-	TY SCORECARD							-	AUGU			
Fund			Sht-Term	\$Price		Tota	al Return			Annual			Assets
No.	Ticker	Fund Name	Fee	(NAV)	Advice	Aug	YTD	2011	1 Year			(Risk) <sup>1</sup>	(\$Mil)
	NATION			gory Av		2.2	8.9	-14.7	-0.9	5.6	-3.6	1.32	<b>\$</b> 0,000
	FICDX	Canada	1.50%/90d	52.59	OK to Sell	3.5	4.9	-12.4	-5.4	7.1	-0.1	1.16	\$3,029
		China Region	1.50%/90d	26.02	OK to Sell	-0.8	2.9	-20.4	-9.9	4.0	0.2	1.34	1,248
325	FDIVX	Diversified International	1.00%/30d	28.06	OK to Sell	2.6	10.0	-13.8	1.1	4.0	-4.4	1.27	13,218
351		Emerging Asia	1.50%/90d	26.82	OK to Sell	0.1	6.5	-16.2	-5.2 -1.8	7.5	-4.1	1.37	1,305
	FEMEX FEMKX	Emerg Europe, MidEast, Africa	1.50%/90d	8.61 21.08	OK to Sell OK to Sell	1.7 -0.4	10.0 2.7	-15.3 -21.0	-1.0 -11.5	9.1 4.7	 -4.7	1.43 1.45	2 225
322 2374	FEDDX	Emerging Markets Emerging Mkts Discovery	2.00%/90d	21.00	OK to Sell OK to Buy	-0.4	17.0	-21.0 -5.6p	-11.5	4.7	-4.7	1.45	2,235 22
		Europe	1.00%/30d	28.68	OK to Buy OK to Sell	4.0	12.6	-16.8	3.3	2.8	-3.8	1.50	560
341	FECAX	Europe Capital App	1.00%/30d	17.29	OK to Sell	4.0	12.0	-16.9	2.6	2.0	-5.0	1.50	289
	FGILX	Global Equity-Income	1.00%/30d	10.03	Hold	1.8	.5p						18
	FIVEX	International Cap App	1.00%/30d	12.62	Buy	1.8	13.5	-12.8	5.2	7.5	-2.7	1.42	698
	FIGRX	International Discovery	1.00%/30d	30.69	OK to Sell	3.4	11.2	-15.2	1.0	4.2	-3.9	1.31	5,712
	FIGFX	International Growth	1.00%/30d	8.75	OK to Buy	2.3	12.0	-9.0	6.7	10.2		1.22	119
	FISMX	International Small Cap	2.00%/90d	18.94	OK to Buy	3.3	8.1	-15.5	-4.7	7.0	-1.9	1.24	685
1504		International Small Cap Opps	2.00%/90d	10.40	Buy	3.7	12.4	-9.6	5.7	12.1	-6.0	1.19	317
1597	FIVLX	International Value	1.00%/30d	7.11	OK to Sell	3.3	8.7	-16.7	-0.2	0.6	-6.7	1.35	124
350	FJPNX	Japan	1.50%/90d	9.35	Hold	0.3	1.6	-15.9	-3.4	-2.1	-7.4	1.01	395
360	FJSCX	Japan Smaller Companies	1.50%/90d	8.99	Hold	4.2	5.2	-5.8	-1.2	1.9	-4.4	1.04	260
349	FLATX	Latin America	1.50%/90d	47.78	OK to Sell↓	-1.8	-2.3	-15.8	-11.6	6.6	-0.2	1.56	2,446
	FNORX		1.50%/90d	30.26	Hold	4.2	13.1	-20.3	3.1	7.4	-4.7	1.65	293
		Overseas	1.00%/30d	30.12	OK to Sell	3.2	13.8	-16.0	3.4	1.7	-6.1	1.42	1,561
	FPBFX	Pacific Basin	1.50%/90d	23.33	OK to Buy	3.4	8.8	-17.0	-4.5	9.1	-1.8	1.20	562
2369		Total Emerging Markets	1.50%/90d	10.39	Hold	0.6	8.3	-3.9p					76
		Total International Equity	1.00%/30d	7.00	OK to Buy	2.5	10.6	-14.1	2.1	5.8		1.27	271
		Worldwide	1.00%/30d	19.29	Hold	2.5	11.3	-6.7	6.6	9.9	0.0	1.17	1,037
	T PORT			gory Av		3.1	12.2	-3.5	12.9	13.6	2.2	1.35	
	FSAIX	Air Transportation	0.75%/30d	36.77	OK to Buy	-0.6	6.5	-6.1	12.4	16.7	0.0	1.43	66
	FSAVX	Automotive	0.75%/30d	33.49	OK to Sell	4.8	7.6	-26.2	0.5	9.7	-1.5	1.83	99
	FSRBX FBIOX	Banking Bistosbaslagy	0.75%/30d	19.26	Hold OK to Buy	2.5 1.3	20.7 33.1	-13.3 18.2	28.5 46.6	8.4 21.1	-6.9 11.7	1.47 1.26	460
42 68	FSLBX	Biotechnology Brokerage & Investment	0.75%/30d 0.75%/30d	45.94	Hold	4.0	33.1 15.0	-22.8	46.6	-0.4	-4.2	1.26	2,296 343
69		Chemicals	0.75%/30d		Buy	4.0	19.5	-22.0	10.3	-0.4 20.8	-4.2 9.6	1.56	343 852
		Communications Equipment	0.75%/30d	21.94	Hold	7.9	-0.5	-16.7	-2.9	6.5	-0.9	1.62	219
		Computers	0.75%/30d	64.14	OK to Buy	3.3	19.0	-4.5	23.7	18.1	6.9	1.41	776
, 511		Construction & Housing	0.75%/30d	43.95	OK to Buy	6.3	22.7	2.9	35.7	16.5	4.1	1.51	232
517	FSCPX	Consumer Discretionary	0.75%/30d	27.05	OK to Buy	3.3	17.4	-1.7	20.5	19.5	4.4	1.20	311
		Consumer Finance	0.75%/30d	13.85	Buy	2.6	25.5	-1.0	25.6	10.9	-16.1	1.17	261
		Consumer Staples	0.75%/30d		Hold	0.1	13.2	8.8	16.8	15.2	7.8	0.78	1,319
		Defense & Aerospace	0.75%/30d	82.54	Hold	2.9	6.3	7.3	13.2	16.6	1.2	1.16	612
		Electronics	0.75%/30d	47.01	Buy	2.0	6.3	-8.5	8.0	8.8	-0.5	1.70	942
	FSENX		0.75%/30d	50.84	Hold	3.4	3.2	-4.9	-0.6	11.1	-1.3	1.70	1,995
		Energy Service	0.75%/30d	67.58	OK to Sell	3.3	3.9	-12.6	-7.8	10.2	-5.2	2.11	1,074
516	FSLEX	Environment & Alt Energy	0.75%/30d	15.84	OK to Sell	2.9	5.1	-14.3	-0.6	4.1	-1.7	1.19	64
66	FIDSX	Financial Services	0.75%/30d	58.02	Hold	2.1	18.6	-20.4	14.6	0.5	-10.4	1.54	406
41	FSAGX	Gold	0.75%/30d	38.37	Sell	9.8	-9.1	-16.3	-26.4	6.3	7.6	1.82	2,875
		Health Care	0.75%/30d	138.90	Hold	3.5	16.6	7.8	20.5	17.5	6.8	0.91	2,245
		Industrial Equipment	0.75%/30d	34.98	OK to Buy	2.9	13.1	-7.7	15.8	16.3	2.0	1.52	281
	FCYIX	Industrials	0.75%/30d	24.23	Buy	2.6	12.0	-4.9	16.1	16.2	3.7	1.37	556
		Insurance	0.75%/30d	50.09	OK to Sell	4.8	13.0	-5.2	19.9	9.1	-4.1	1.07	240
		IT Services	0.75%/30d	24.05	Buy	3.5	14.4	2.3	19.1	18.4	9.2	1.25	309
	FDLSX		0.75%/30d		Hold	5.1	5.1	5.9	10.2	18.2	6.4	1.27	361
		Materials	0.75%/30d	68.37	Hold	3.5	12.0	-8.2	8.2	15.1	6.2	1.60	970
		Medical Delivery	0.75%/30d	60.09	Hold	5.8	9.7	10.2	12.2	17.0	4.7	1.13	779
		Medical Equipment	0.75%/30d	27.63	Hold	2.5	11.8	-3.4	4.7	9.7	5.5	1.03	1,252
		Multimedia	0.75%/30d	53.62	Hold	4.0	24.6	1.8	29.0	24.1	6.7	1.31	263
		Natural Gas	0.75%/30d	31.09	Hold	-0.3	2.5	-7.7	-1.1	4.3	-3.8	1.51	706
		Natural Resources	0.75%/30d	31.75	Hold	4.1	1.5	-9.3	-5.9	10.1	-0.3	1.69	1,110
		Pharmaceuticals	0.75%/30d	15.03	Buy OK to Buy	0.3	11.3	13.7	17.9	18.4	8.5	0.84	794
46			0.75%/30d	62.60	OK to Buy	4.2	22.3	3.4	22.8	22.0	10.1	1.19	530
		Software & Computer Svcs Technology	0.75%/30d 0.75%/30d	86.63	OK to Buy	5.6	17.7	2.2	22.7	20.0	9.2	1.25	1,761
			DU.1370/3UQ	103.29	Buy	6.4	19.5	-9.6	16.3	18.1	5.8	1.38	2,162
64				50.04	OK to Pres	0.2	14.0	10	11 1	110	0.0	1.00	100
64 96	FSTCX	Telecommunications	0.75%/30d	50.21	OK to Buy	0.3	14.9 4.5	-4.2	11.1	14.2	-0.8	1.02	436
64 96 512	FSTCX	Telecommunications Transportation		50.21 50.52 56.24	OK to Buy Hold OK to Buy	0.3 -1.8 -3.1	14.9 4.5 5.6	-4.2 -5.3 13.1	11.1 9.2 12.1	14.2 16.5 12.2	-0.8 3.1 1.5	1.02 1.41 0.71	436 196 612

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FI	DELI	TY SCORECARD								А	UGUS	5Т 🕽	31.1	201	2
Fund	Fund		Sht-Term	\$Price		Tota	al Return	(%)	SEC	Dur <sup>2</sup>	Rel Vol				
No.	Ticker	Fund Name	Fee	(NAV)	Advice	Aug	YTD	2011	%Yield	(Yrs)	(Risk) <sup>1</sup>	Fec	deral Ta	ax Bra	cket
	BLE BON	D Conservative Income Bond	Cate	<b>gory Av</b> 10.03	e <b>rages</b> Buy	<b>0.1</b>	<b>3.7</b> 1.1	8.6 0.0p	<b>1.35</b> 0.58	<b>4.5</b> 0.3	0.22				
	FCBFX	Corporate Bond		11.42	Buy	0.1	8.0	0.0p 11.1	2.30	0.3 7.1	0.24				
				10.22	Hold	0.5	2.3p								
15	FGMNX	GNMA (Ginnie Mae)		11.99	Buy	0.3	3.0	7.9	2.50	2.4	0.15				
		Government Income		10.95	Hold	0.0	2.7	7.9	1.23	4.5	0.20				
	FINPX	Inflation-Protected Bond <sup>3</sup> Intermediate Bond		13.43	Hold	-0.4	5.5	13.0	-0.40	5.6	0.31	<u> </u>			
		Intermediate Gov't Income		11.13 11.09	OK to Buy Hold	0.3 0.0	4.0 1.8	6.2 5.7	1.63 0.65	3.9 3.6	0.17 0.17	<u> </u>			
	FINUX	International Bond		10.25	Hold	1.1	2.6p								
26	FBNDX	Investment Grade Bond		7.98	Buy	0.1	5.2	7.9	2.14	5.1	0.17				
40		Mortgage Securities		11.37	Buy	0.3	3.7	6.5	2.33	1.8	0.13				
	FSHBX	Short-Term Bond		8.59	Buy	0.3	1.9	1.8	0.64	1.8 	0.08	<u> </u>			
	FSIQX FIBIX	Sptn Inflation-Protect Index <sup>4</sup> Sptn Interm Treas Index <sup>4</sup>		10.23 11.67	Hold OK to Sell	-0.3 0.0	2.3p 3.8	 12.9	0.96	 6.6	0.36				
	FLBIX	Sptn Lng-Term Treas Index <sup>4</sup>		13.57	Sell	-1.1	6.7	29.5	2.30	16.7	0.84	Г			
	FSBIX	Sptn Sht-Term Treas Index <sup>4</sup>		10.64	Hold	0.0	0.7	3.2	0.20	2.6	0.11		Tax-eq		
	FBIDX	Sptn US Bond Index		12.04	Hold	0.1	3.9	7.7	1.66	4.8	0.18		yields f		
		Total Bond	0.050(/00.1	11.29	Buy	0.2	5.5	7.4	2.32	4.6	0.16		funds a top stat		
-	FUSFX YIELD BO	Ultra-Short Bond	0.25%/60d	8.22 gory Av	Hold	0.2 1.2	1.2 <b>9.5</b>	0.1 <b>3.6</b>	0.54 <b>4.47</b>	0.4	0.03 <b>0.44</b>		tax exc		·
	FAGIX	Capital & Income	1.00%/90d	9.28	Buy	1.6	11.2	-1.9	5.27		0.69		tax leve		
		Floating Rate High Income	1.00%/60d	9.89	Buy	0.7	4.8	1.7	3.43		0.26		that fed		
	FHIFX	Focused High Income	1.00%/90d	9.33	Buy	0.8	8.3	5.9	4.21		0.39		bracke	t.	
		Global High Income	1.00%/90d	9.86	Buy	1.6	10.3	-4.7p	5.17						_
	SPHIX	High Income	1.00%/90d	9.20	Buy	1.4	10.7	3.4	5.49		0.53				
	FNMIX FSICX	New Markets Income Strategic Income	1.00%/90d	17.41 11.31	Buy Buy	1.1 0.9	13.8 7.5	7.9 4.6	4.20 3.54		0.48				
	IPAL BO		Cate	gory Av	,	0.0	4.6	9.0	1.68	5.9	0.24	25%	<b>28%</b>	33%	35%
	FSAZX	Arizona Muni Income	0.50%/30d	12.19	Hold	0.0	5.8	9.9	2.02	7.3	0.28	2.8	2.9	3.2	3.3
	FCSTX	Calif Short-Interm Tax Free	0.50%/30d	10.83	Hold	0.1	2.0	4.7	0.79	2.9	0.12	1.2	1.2	1.3	1.4
	FCTFX	California Muni Income	0.50%/30d	12.88	Hold	0.1	6.5	11.2	2.29	6.8	0.31	3.4	3.5	3.8	3.9
407 36	FICNX FLTMX	Connecticut Muni Income Interm Municipal Income	0.50%/30d 0.50%/30d	12.10 10.65	Hold Hold	0.0 0.1	4.1 3.9	10.0 8.0	1.61 1.43	6.5 5.0	0.25 0.19	2.3 1.9	2.4 2.0	2.5 2.1	2.6 2.2
		Maryland Muni Income	0.50%/30d	11.67	Hold	0.1	4.7	8.9	1.45	6.5	0.13	2.0	2.0	2.3	2.4
		Mass Muni Income	0.50%/30d	12.73	Hold	0.0	5.8	10.4	1.89	7.4	0.23	2.7	2.8	3.0	3.1
		Michigan Muni Income	0.50%/30d	12.53	Hold	0.1	4.8	9.2	2.01	6.2	0.23	2.8	2.9	3.1	3.2
	FIMIX	Minnesota Muni Income	0.50%/30d	12.03	Hold	0.1	4.1	9.1	1.47	5.7	0.22	2.1	2.2	2.4	2.5
37 416	FHIGX FNJHX	Municipal Income New Jersey Muni Income	0.50%/30d 0.50%/30d	13.51 12.32	Hold Hold	0.1 0.1	6.2 5.6	10.6 9.7	2.09 1.84	7.4 6.9	0.27 0.27	2.8 2.6	2.9 2.7	3.1 2.9	3.2 3.1
		New York Muni Income	0.50%/30d	13.68	Hold	0.1	5.0	9.7	1.80	7.1	0.27	2.6	2.7	2.9	3.0
		Ohio Muni Income	0.50%/30d		Hold	0.1	5.4	9.6	2.03	7.3	0.24	2.8	3.0	3.2	3.3
	FPXTX	Pennsylvania Muni Income	0.50%/30d	11.46	Hold	0.1	5.6	9.8	2.03	6.9	0.23	2.8	2.9	3.1	3.2
	FSTFX	Short-Int Municipal Income	0.50%/30d	10.87	Hold	0.0	1.7	4.3	0.63	2.9	0.10	0.8	0.9	0.9	1.0
		Tax-Free Bond	0.50%/30d		Hold	0.2	6.5	10.9	2.12	7.4	0.28	2.8	2.9	3.2	3.3
		IEY MARKET Cash Reserves	Cate	<b>gory Av</b> 1.00	erages 	0.00	0.02	0.02	<b>0.02</b> 0.01	na	0.00				
		Retirement Government MM		1.00		0.00	0.01	0.01	0.01	na	0.00				
630	FRTXX	Retirement MM		1.00		0.00	0.01	0.01	0.01	na	0.00				
	SPAXX	Government MM		1.00		0.00	0.01	0.01	0.01	na	0.00				
		Money Market		1.00		0.00	0.01	0.01	0.01	na	0.00	<u> </u>			
	FSLXX	Select MM U.S. Gov't Reserves		1.00 1.00		0.01 0.00	0.07 0.01	0.06 0.01	0.08 0.01	na na	0.00 0.00	<u> </u>			
				1.00		0.00	0.01	0.01	0.01	na	0.00				
		ONEY MARKET	Cate	gory Av		0.00	0.01	0.01	0.01						
460	FIMXX	AMT Tax-Free Money Fnd		1.00		0.00	0.01	0.01	0.01	na	0.00	0.0	0.0	0.0	0.0
	FSAXX	Arizona Muni MM		1.00		0.00	0.01	0.01	0.01	na	0.00	0.0	0.0	0.0	0.0
	FCFXX FSPXX	California Muni MM California AMT Tax-Free		1.00 1.00		0.00	0.01 0.01	0.01 0.01	0.01 0.01	na na	0.00 0.00	0.0	0.0	0.0 0.0	0.0 0.0
		Connecticut Muni MM		1.00		0.00	0.01	0.01	0.01	na na	0.00	0.0	0.0	0.0	0.0
		Mass AMT Tax-Free		1.00		0.00	0.01	0.01	0.01	na	0.00	0.0	0.0	0.0	0.0
74	FDMXX	Massachusetts Muni MM		1.00		0.00	0.01	0.01	0.01	na	0.00	0.0	0.0	0.0	0.0
	FMIXX	Michigan Muni MM		1.00		0.00	0.01	0.01	0.01	na	0.00	0.0	0.0	0.0	0.0
		Municipal Money Market		1.00		0.00	0.01	0.01	0.01	na	0.00	0.0	0.0	0.0	0.0
	FNJXX FSJXX	New Jersey Muni MM New Jersey AMT Tax-Free		1.00 1.00		0.00	0.01 0.02	0.01 0.01	0.01 0.01	na na	0.00	0.0	0.0	0.0 0.0	0.0 0.0
		New York Muni MM		1.00		0.02	0.02	0.01	0.01	na	0.00	0.0	0.0	0.0	0.0
		New York AMT Tax-Free		1.00		0.00	0.01	0.02	0.01	na	0.00	0.0	0.0	0.0	0.0
419	FOMXX	Ohio Muni MM		1.00		0.00	0.01	0.01	0.01	na	0.00	0.0	0.0	0.0	0.0
		Pennsylvania Muni MM		1.00		0.00	0.01	0.01	0.01	na	0.00	0.0	0.0	0.0	0.0
275	FMOXX	Tax-Free Money Market		1.00		0.00	0.01	0.01	0.01	na	0.00	0.0	0.0	0.0	0.0

		TY SCORECARD								UGU			
Fund				Sht-Term	\$Price			Return			Annua		Rel Vo
No.	1	Fund Name	Style	Fee	(NAV)	Advice	Aug	YTD	2011	1 Year	3 Year	5 Year	(Risk)
FIDEL	ITY PERS	SONAL RETIREMENT ANNUITY PO	DRTFOLIOS							_			
		Annuity Select Model					4.2	14.2	-5.0	13.1	13.2	2.9	1.26
	lodel	Annuity Growth Model					3.1	14.1	-2.2	14.1	13.3	-1.5	0.95
Po	rtfolios	Annuity Growth & Income Model					2.2	11.1	-1.0	10.5	9.9	1.9	0.70
		Annuity Income Model					0.7	7.1	7.4	8.3	8.9	4.7	0.28
9067	FLRQC	Fid VIP Asset Manager	Allocation		13.81	Hold	2.1	8.7	-3.0	5.9	9.1	3.3	0.71
9066	FAEEC	Fid VIP Asset Manager: Growth	Allocation		13.09	Hold	3.0	10.4	-6.5	5.7	9.6	1.9	0.99
9069	FJBAC	Fid VIP Balanced	Allocation		14.45	OK to Buy	2.3	11.5	-3.9	10.9	11.2	3.1	0.92
9081	FVHAC	Fid VIP Consumer Discretionary	Sector	1.00%/60d	14.10	OK to Buy	3.3	17.4	-2.0	20.3	19.1	4.3	1.20
9171	FCSAC	Fid VIP Consumer Staples	Sector	1.00%/60d	14.63	Hold	0.1	12.6	7.8	15.8	14.5	7.5	0.77
9065	FPDFC	Fid VIP Contrafund	Large Growth		13.88	Hold	2.4	13.4	-2.8	14.0	12.4	1.3	1.09
9148	FPRGC	Fid VIP Disciplined Small Cap	Small Growth		10.86	Hold	2.5	11.2	-1.6	13.5	14.4	1.1	1.36
9074	FZAMC	Fid VIP Dynamic Capital App	Large Growth		14.25	Buy	3.3	18.3	-2.9	20.0	15.8	1.3	1.18
		Fid VIP Emerging Markets	Emg Mkts	1.00%/60d	7.37	OK to Sell	-0.4	2.2	-21.2	-11.7	4.2		1.45
	FJLLC	Fid VIP Energy	Sector	1.00%/60d	14.44	Hold	3.4	3.1	-5.3	-0.8	10.9	-1.6	1.70
		Fid VIP Equity-Income	Large Value		11.98	Buy	2.0	12.7	0.6	16.0	11.8	-1.5	1.07
		Fid VIP Financial Services	Sector	1.00%/60d	6.80	Buy	2.1	18.7	-20.6	14.7	0.4	-10.4	1.53
		Fid VIP FundsManager 20	Allocation	1.0070/0000	12.72	Hold	0.6	4.4	2.0	5.0	5.5	3.3	0.24
		Fid VIP FundsManager 50	Allocation		12.34	Hold	1.3	7.4	-0.7	7.1	7.9	2.2	0.57
		Fid VIP FundsManager 60	Allocation		11.02	Hold	1.5	8.3	-2.2	7.1	8.5		0.68
		Fid VIP FundsManager 70	Allocation		11.67	Hold	1.9	9.4	-3.2	8.0	9.1	0.7	0.80
		Fid VIP FundsManager 85	Allocation			Hold	2.0	9.4 9.7	-5.2	8.0	9.1	-0.7	0.80
		Fid VIP Growth	Large Growth		11.01 13.27		3.4		-5.5	0.0 15.5	9.4 16.6	-0.7	
	FLFNC		0			Buy		15.4					1.18
		Fid VIP Growth & Income	Large Blend		12.90	Buy	2.6	14.4	1.3	19.4	12.8	0.2	1.06
	FIDPC	Fid VIP Growth Opportunities	Large Growth		13.38	Buy	4.5	19.4	1.9	20.0	19.5	1.5	1.23
		Fid VIP Growth Stock	Large Growth		14.08	OK to Buy	3.5	16.0	0.4	15.4	16.9	3.8	1.11
		Fid VIP Growth Strategies	Mid Growth	4 000/ /00 1	11.29	OK to Sell	3.5	7.8	-9.3	2.7	10.9	-2.3	1.35
		Fid VIP Health Care	Sector	1.00%/60d	15.76	Buy	3.3	15.9	8.0	20.1	17.2	6.6	0.92
	FBBLC	Fid VIP High Income	High-Yield Bond		15.95	Buy	1.0	9.8	3.6	12.4	12.4	7.1	0.47
	FXVLT	Fid VIP Index 500	Large Blend		12.97	Hold	2.2	13.3	1.8	17.6	13.3	1.0	1.00
	FBALC	Fid VIP Industrials	Sector	1.00%/60d	16.57	Buy	2.7	11.8	-4.9	16.0	16.0	3.8	1.37
	FVJIC	Fid VIP Int'l Capital App	Diversified Int'l	1.00%/60d	11.21	Buy	1.9	13.3	-12.8	5.2	7.3	-2.9	1.42
	FTLKC	Fid VIP Investment Grade Bond	Inv Grd Bond		14.63	Buy	0.1	4.9	7.0	6.6	7.4	6.6	0.17
9172		Fid VIP Materials	Sector	1.00%/60d	13.99	Buy	3.4	11.5	-8.5	7.5	14.7	6.1	1.61
9071		Fid VIP Mid Cap	Mid Growth		14.63	OK to Buy	2.3	9.9	-10.9	3.9	11.9	1.8	1.06
9059	FTNJC	Fid VIP Money Market	Money Mkt		11.43		0.0	-0.1	-0.1	-0.1	-0.1	0.9	0.00
9088	FEMMC	Fid VIP Overseas	Diversified Int'l	1.00%/60d	11.04	OK to Sell	2.8	10.2	-17.5	-1.9	3.3	-5.0	1.41
9072	FFWKC	Fid VIP Real Estate	Sector		15.79	Hold	0.6	17.5	7.8	22.1	24.6	4.1	1.32
9075	FGDQC	Fid VIP Strategic Income	High-Yield Bond		16.20	Buy	0.9	7.1	4.3	7.2	9.1	7.9	0.32
9086	FYENC	Fid VIP Technology	Sector	1.00%/60d	17.48	Buy	6.5	19.4	-10.2	16.4	18.1	6.1	1.39
9173	FVTAC	Fid VIP Telecommunications	Sector	1.00%/60d	10.15	OK to Buy	0.2	15.6	-2.2	13.9	14.9	-1.1	1.00
9087		Fid VIP Utilities	Sector	1.00%/60d	15.43	OK to Buy	-3.1	5.8	12.8	12.2	12.1	1.7	0.70
		Fid VIP Value	Mid Value		11.79	Buy	3.0	14.1	-2.8	17.7	12.5	-1.2	1.20
		Fid VIP Value Leaders	Large Value		9.54	Sell	3.2	8.2	-8.3	7.3	5.1	-5.3	1.18
		Fid VIP Value Strategies	Mid Value		12.94	Buy	4.3	17.9	-9.2	15.8	14.1	0.0	1.35
	FIGXC	Invesco Van Kampen Gbl Val Eqty	Global Stock		8.39	OK to Sell	3.3	4.5	-11.2	-0.1	2.7	-6.5	1.17
		Lazard Retirement Emerging Mkts	Emg Mkts		14.24	OK to Sell	0.6	10.4	-18.0	-1.9	8.5	1.9	1.42
		Morgan Stanley Emerg Mkt Debt	Emg Mkt Bond		16.67	Buy	1.3	12.3	6.8	11.8	12.1	8.6	0.52
		Morgan Stanley Emerg Mkt Equity	Emg Mkts		12.00	OK to Sell	0.5	7.8	-18.4	-4.2	6.9	-2.1	1.31
		Morgan Stanley Glb Tactical Alloc	Diversified Int'l		10.05	Hold	2.4	8.4	- 18.4	-4.2	6.1	-3.3	1.04
		Pimco VIT Low Duration Pimco VIT Real Return	Shrt-Term Bond		11.24	Buy	0.5	4.5	0.9	3.9			0.17
			TIPS		13.22	Hold	-0.1	6.9	11.4	9.2			
9278	FPORC	Pimco VIT Total Return	Intermed Bond		12.12	Buy	0.3	7.4	3.3	7.3			

## Annuity Model Portfolios

Rel Vol: 1.26		Rel Vol: 0.95		Rel Vol: 0.7	70	Rel Vol: 0.28			
Annuity S	ector	Annuity Growth	1	Annuity Growth &	Income	Annuity Income			
Fund	Allocation	Fund Allo	cation	Fund Al	location	Fund Alloc	ation		
VIP Technology	35%	VIP Growth Opps	32%	VIP Strategic Inc	26%	VIP Investment Grade	32%		
VIP Health Care	20	VIP Strategic Income	25	VIP Growth Opps	24	VIP Strategic Income	31		
VIP Materials	18	VIP Value Strategies	23	Pimco Low Duration	18	VIP High Income	22		
VIP Industrials	14	VIP Equity-Income	20	VIP Value	17	MS Emerg Mkt Debt	15		
VIP Financial Svc	s 13			VIP Equity-Income	15				
Total Return:		Total Return:		Total Return	า:	Total Return:			
Aug: 4.2% Y	TD: 14.2%	Aug: 3.1% YTD: 1	4.1%	Aug: 2.2% YTD:	11.1%	Aug: 0.7% YTD: 7.1%			

**10** Fidelity Monitor & Insight - September 2012

## QUESTION & ANSWER Muni Bond Funds May Be Worth The Risk

Q: What's your opinion about municipal bond funds given the situation in places like Scranton, PA. — M.M., via the Internet

A: As you can see in the *Scorecard* on p. 9, all of Fidelity's 16 tax-free bond funds are rated *Hold*. There are distinctly different market risks for us to monitor: political, credit and interest-rate/inflation. The latter is not an immediate concern, though well

worth watching! As for political risk, we hate to make any bets as to whom will control the federal government next year and reset tax policy (which is central to assessing the attractiveness). So the best we can do right now is to provide the likely tax-equivalent yields of muni bond funds at the current time versus any thusdiscussed changes.

As for credit risk, three California cities have now defaulted, more could default, and it's no secret that the state's budget is way out of whack.

But at the risk of

our sounding like Henny Penny, here's some perspective about credit risk. The muni market is \$3.7 trillion. At the peak of the financial crisis, only \$8 billion (or 0.02%) defaulted. Could more default? Sure. In fact, a striking number of muni bonds have lost their AAA credit rating. Even so, one calculation we've seen argues that even if the 50 largest American cities defaulted, that's still only \$83 billion at risk (or 0.2%).

Granted, a state like California (which is 13% of the state muni mar-

ket and has the lowest credit score of any state) would do terrible damage if it defaulted. (And we don't think that the federal government would allow that to happen anyway.) But even California has ways to mitigate its spending, though there's still no political will to change.

#### States vs Municipalities

Because Sacramento (and others) have plenty of room to increase fees and cut waste, state creditworthiness is arguably superior to many of the state's struggling towns and cities though it might not appear that way.

Municipalities are further hamstrung by their state governments who typically dictate the terms of pensions, unemployment/health care insurance and other benefits to local public sector employees. (Although California's "charter cities" are an exception.) State government also has the ability to cut local aid, and saddle municipalities with unfunded mandates that they can no longer afford themselves. So fixing an out-of-balance municipal budget is a very high hurdle - especially after decades of over-promising, years of low interest rates and modest market returns.

Muni Bo	ND FUND	YIELD	s: Fou	R SCE	NARIOS	5
			Fede	ral Tax Br	acket	
Current - 2012	SEC % Yield	15.0%	25.0%	28.0%	33.0%	35.0%
Interm Muni Inc	1.43	1.68	1.91	1.99	2.13	2.20
Municipal Inc	2.14	2.52	2.85	2.97	3.19	3.29
Short-Int Muni Inc	0.66	0.78	0.88	0.92	0.99	1.02
Tax-Free Bond	2.15	2.53	2.87	2.99	3.21	3.31
2013		15.0%	28.0%	31.0%	36.0%	39.6%
Interm Muni Inc	1.43	1.68	1.99	2.07	2.23	2.37
Municipal Inc	2.14	2.52	2.97	3.10	3.34	3.54
Short-Int Muni Inc	0.66	0.78	0.92	0.96	1.03	1.09
Tax-Free Bond	2.15	2.53	2.99	3.12	3.36	3.56
Proposed -Obama		15.0%	25.0%	28.0%	36.0%	39.6%
Interm Muni Inc	1.43	1.68	1.91	1.99	2.23	2.37
Municipal Inc	2.14	2.52	2.85	2.97	3.34	3.54
Short-Int Muni Inc	0.66	0.78	0.88	0.92	1.03	1.09
Tax-Free Bond	2.15	2.53	2.87	2.99	3.36	3.56
Proposed -Romney		12.0%	20.0%	22.4%	26.4%	28.0%
Interm Muni Inc	1.43	1.63	1.79	1.84	1.94	1.99
Municipal Inc	2.14	2.43	2.68	2.76	2.91	2.97
Short-Int Muni Inc	0.66	0.75	0.83	0.85	0.90	0.92
Tax-Free Bond	2.15	2.44	2.69	2.77	2.92	2.99

Using current yields, above are four scenarios for the tax-equivalent yields on Fidelity's nationally diversified muni funds once the "Current - 2012" income tax rates expire this year. In cases where rates rise from today's levels, muni funds' tax-equivalent yields become more attractive. (The inverse is also true.) Whether and how taxes change is a central theme of this fall's presidential and congressional elections: watching muni bond prices move beforehand may be a good barometer of how investors see the election results taking shape.

(States have clever ways of hiding other debts — especially pension obligations. To that end, all states have investment-grade credit ratings, though some muni analysts take great exception to "grading" — make that rating! — on a curve.)

Locally, revenues largely come from property taxes. However, the housing crash has made it harder to convince homeowners to pay more when their homes are worth less.

Needless-to-say, this situation is not unique to California.

Bankruptcy's Silver Lining

While the prospect of a municipal bankruptcy seems terrifying to a bond holder (though it isn't usually that bad when patience is exhibited), some politicians actually favor the court protection from their creditors. Consider. for example, that you're the mayor of a small town facing a fiscal emergency. In order to meet your bills, you'll have to negotiate new union contracts, and lay off teachers, firemen and police. You may also

have to raise taxes and fees.

Such actions can be career-busters. But if you can get a court to hire an overseer to do your "dirty work," then you can sit back and merely criticize your city's overseers as reckless, heartless and Draconian.

Over the long term, there's likely to be some good news in such fiscal housekeeping. But for now, bankruptcies remain few and far between. And, in any event, investors are

Muni Funds cont'd on page 12

#### Nest Egg cont'd from p 4

• An all-cash portfolio may not keep up with rising living expenses. If money market yields and inflation are perfectly matched, the 4% Rule would allow your portfolio to cover 25 years of living expenses. But if inflation outpaces the income stream on cash, the money can run out much sooner.

• In today's low-inflation environment, an all-bond portfolio is attractive to many retirees. But should inflation start to pick-up, you may want to consider blending in at least some equity exposure to help maintain your purchasing power. (See *Income Investing Gets Easier* on p. 4.)

• An all-stock strategy is often the favorite of those who want to maximize wealth-building. This approach has the potential to deliver long-term returns that exceed inflation by 6-7 percentage points per year, which builds wealth at a healthy clip when

#### DIVIDEND UPDATE

In addition to monthly dividends paid by bond and money market funds and Asset Mgr: 20%/30%, the following funds are also expected to pay dividends and/or capital gains in September:

Blue Chip Growth, Blue Chip Value, Dividend Growth, GNMA, Gov't Inc., Growth & Inc., Inter Gov't Inc., Int'l Real Estate, Leveraged Company Stock, Low-Priced Stock, OTC, Real Estate Inc., Real Estate Investment, Small Cap Growth, Small Cap Value, Sptn Real Estate Indx, Ultra-Short Bond, Value Discovery.

## The final distributions for August were as follows:

	Ex-	\$	
Fund	Date	Amt	NAV
Fidelity	8/3	0.211	34.97
Growth Discovery	8/3	0.015	15.37
Mega Cap Stock	8/3	0.072	11.36
Fidelity Fifty	8/3	0.022	19.27

there are no living expense demands. But if the withdrawal burden is heavy and a bear market hits, you can quickly take your portfolio off the cliff. In a back-test that walks forward from the end of 1976, I found that Puritan (a lower-return 60/40 fund) lasts many years longer than **Contrafund** (a higher-return stock fund) if the annual withdrawal burden exceeds 7%.

#### **Greater Endurance**

For those with the flexibility to deviate from an inflation-adjusted income stream, it may be possible to substantially extend the life of a stock/bond portfolio. By starting with 4% withdrawals and limiting the annual inflation adjustment to 3% or less, you've got a good shot at making your portfolio last 50 years or more. And if you further limit the annual draws so they never exceed 4% of your portfolio's value, the stage may be set for your nest egg to provide living expense support for an indefinite period.

- Jack Bowers

## Inside Fidelity

*Management Change* — Abigail Johnson, daughter of Fidelity chairman "Ned" Johnson 3d, has finally and predictably been named president of its entire financial services operation. She reports to her father. This post includes Fidelity's core mutual fund business which she's co-managed with Ron O'Hanley. He, in turn, no longer reports to her father, but rather to Ms. Johnson.

*Money Markets* — "Floating" NAVs for money funds have been tabled and their stable \$1 NAV preserved, thereby saving the entire asset class of "cash." Still, we expect this battle with the SEC to resume.

#### Muni Funds cont'd from page 11

unfazed. Why? Despite the dire warnings from such doom-and-gloomers as Meredith Whitney (who infamously predicted on "60 Minutes" that there would be hundreds of billions" of dollars in muni losses), nothing close to that has transpired.

Yes, perhaps she's been "early" with her predictions. But low interest rates have allowed municipalities to refinance and shore up their balance sheets, while a new wave of budget-conscious politicians have pressed their agendas in state houses across the country.

Another positive for munis: There's lots of money chasing their tax-advantaged yields, especially as there's a lot of skittishness about equities. And, over the last three full calendar years (2009 to 2011), **Municipal Income** gained 27.9%, and **Intermediate Muni Income** returned 20.1%. So far this year, they're up 6.2% and 3.9%, respectively.

#### Interest-Rate/Tax-Cut Risk

As far as interest-rate risk is concerned, we see few upward price pressures until the economy is substantially stronger. Of course, Uncle Sam may be laying the foundation for future inflation as spending is about 30% more than receipts each year. Then again, that problem may be decades away, and there will be plenty of early warning signals.

In the very near term, however, as the presidential election draws close and the race stays tight, a surprise taxcut proposal (including the end of munis' tax-favored status) and/or extension of the Bush-era cuts could take shape. Ironically, lower taxes could hurt muni prices because that reduces their tax-equivalent yields. • *— John Bonnanzio* 

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